

Bridging Loan Product Guide

July 2024

For Intermediaries Only

When will you start doing **AVMs?**

You Asked. We Listened.

We've listened to your feedback and you got it, we're now doing AVMs!

Key Criteria:

- > Available for regulated and unregulated bridging loans
- > Standard residential property **only**
- > First and second charges
- > Up to a maximum of 60% LTV
- > Up to a maximum property value of £750,000
- > Minimum Hometrack confidence level of 5+
- > Up to a maxumum loan size of £450,000 including cases involving
- multiple securities

For more information contact our sales team at enquiries@mt-finance.com or <u>click here</u> to see if your case qualifies.







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<u>(</u> 0203 051 2331	enquiries@mt-finance.com	www.mt-finance.com	1

Residential Property

Legal Charge:	1st and 2nd charge
Min Loan Term:	1 month
Max Loan Term:	24 months
Min Loan Amount:	£50,000 (Loans below £125,000 are subject to a minimum interest rate of 1.05%)
Max Loan Amount:	£10,000,000

	≤ 55% LTV	≤ 65% LTV	≤ 70% LTV
1 st Charge	0.85%	0.90%	0.95%

	≤ 60% LTV	≤ 65% LTV
2 nd Charge	0.95%	0.99%

Key Features:

Funds must be for non-regulated transactions only and:

- Retained, part & part, and serviced interest options are available •
- No early repayment or exit fees .
- Procuration fees payable from 1% .
- If a 2nd charge is on the clients main residence, the loan must be for business purposes only •





Semi-commercial Property

Legal Charge:	1st and 2nd charge
Min Loan Term:	1 month
Max Loan Term:	24 months
Min Loan Amount:	£50,000 (Loans below £125,000 are subject to a minimum interest rate of 1.05%)
Max Loan Amount:	£10,000,000

	≤ 55% LTV	≤ 65% LTV
1 st Charge	0.95%	1.05%
2 nd Charge	1.10%	

Key Features:

Funds must be for non-regulated transactions only and:

- Retained, part & part, and serviced interest options are available .
- No early repayment or exit fees •
- Procuration fees payable from 1% •
- If a 2nd charge is on the clients main residence, the loan must be for business purposes only .





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Commercial Property

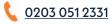
Legal Charge:	1st charge only
Min Loan Term:	1 month
Max Loan Term:	24 months
Min Loan Amount:	£50,000 (Loans below £125,000 are subject to a minimum interest rate of 1.05%)
Max Loan Amount:	£10,000,000

	≤ 50% LTV	≤ 60% LTV
1 st Charge	0.99%	1.05%

Key Features:

Funds must be for non-regulated transactions only and:

- Retained, part & part, and serviced interest options are available .
- No early repayment or exit fees .
- Procuration fees payable from 1% .







Heavy Refurbishment

Legal Charge:	1st charge only
Min Loan Term:	1 month
Max Loan Term:	24 months
Min Loan Amount:	£50,000 (Loans below £125,000 are subject to a minimum interest rate of 1.05%)
Max Loan Amount:	£500,000

	≤ 65% LTV
1 st Charge	1.10%

Key Features:

Funds must be for non-regulated transactions only and:

- Retained, part & part, and serviced interest options are available
- No early repayment or exit fees
- Procuration fees payable from 1%
- Cost of works available to be drawn in stages based on the increasing value
- 100% of build costs are available

Gross Development Value:

	≤ 55% LTV	≤ 60% LTV
GDV (not to exceed)	50%	55%
Admin Fee	< 100% of costs	





Borrower Eligibility:

MT Finance will accept the following:

- Borrowers ages from 21-85 years
- LTD company/ LLPs/ non-EEA, expacts/ offshore companies
- CCJs and arrears

Fees:

All fees are deducted upon completion.

Facility Fee	Admin Fee
2% - minimum £2,000	£949

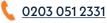
Loan Purpose:

1st Charge:

- Buy-to-let
- Property purchase
- Capital raise
- Time restricted transactions, including auctions
- Light refurbishment
- Heavy refurbishment
- Below market value purchases
- Lease extensions
- Refinance an existing loan
- Rebridge
- Debt consolidation

2nd Charge:

- Additional property purchase or deposit
- Business purposes
- Refurbishment of security or alternative property





Regulated Bridging

Legal Charge:	1st and 2nd charge
Min Loan Term:	1 month
Max Loan Term:	12 months
Min Loan Amount:	£50,000 (Loans below £125,000 are subject to a minimum interest rate of 1.05% PCM)
Max Loan Amount:	£2,500,000

Rates:

	≤ 65% LTV	≤ 70% LTV
1 st Charge	0.90%	0.95%

	≤ 60% LTV	≤ 65% LTV
2 nd Charge	0.99%	1.05%

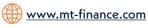
Key Features:

Loans will be subject to retained interest only and:

- No early repayment or exit fees •
- Procuration fees payable from 1% .







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Borrower Eligibility:

MT Finance will accept the following:

- Borrowers ages from 21-85 years .
- Expats
- CCJs and arrears
- First-time landlords

Fees:

All fees are deducted upon completion.

Facility Fee	Admin Fee
2% - minimum £2,000	£949

Loan Purpose:

1st Charge & 2nd Charge:

- Property purchase .
- Capital raise •
- Light refurbishment •
- Heavy refurbishment •
- Below market value purchases •
- Time sensitive transactions •
- Auction purchases
- Gifted deposits •
- Pay tax bills







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Meet Your BDM



Chris Parr Senior BDM for Midlands & North

Chris Parr has over 17 years experience in the industry. Since joining the team in 2020, he has used his vast knowledge to support our introducing brokers in the Midlands, Northern England and North Wales.

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chris@mt-finance.com

David Kingham BDM for London & South East

Starting as an NBE in 2019 and progressing to senior underwriter for regulated bridging, his expertise allowed him to smoothly transition into business development, where he excels in navigating complex markets and providing innovative solutions.

07460 753466

🚩 david@mt-finance.com





Richard Sherman Senior BDM for South West & South Wales

Richard joined us in 2018 and has over 10 years' experience in the industry. Having joined from a mortgage broker, he's uniquely placed to understand how our brokers in South West England and South Wales truly operate and how best to support them.



richard@mt-finance.com

Joe Grace BDM for London

Joe originally joined us in 2019 as a New Business Executive, meaning he has an indepth knowledge of our operations and process. His ability to forge strong relationships make him a natural BDM for our brokers in London.















Submit Business

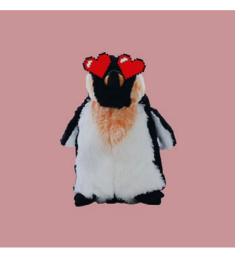
You can submit a bridging loan case to us in a way that suits you. Fill in our quick enquiry form, drop us an email, or chat the case through with your BDM, and our NBE team will be in touch with your client's terms within the hour.



Become an Introducer

From enquiry to completion, you have direct dialogue with your dedicated underwriter, receive regular updates from your case manager, and our BDMs are always on hand to explore your client's options. Rest assured; we're with you all the way.







Underwriting Process Guide

Whether you're new to bridging or have a more complex case: we can help! Our common-sense approach is backed by a streamlined process, meaning we can prevent your clients from missing out on any time-sensitive opportunities.





